

MUNIHIRE ON A ROLL IN 2017

Munihire, founded on 2010, manages a fleet of 60 Non-Operated and five (soon to be eight) Operated Hire sweepers from a cross section of all the major manufacturers that undertake contracts the length and breadth of the UK.

The Operated sweeper hire side of the business has potential for real growth as Munihire took over T&M's Operated Sweeper Hire service last year and this has gone from strength to strength.

The sales side of the business is buoyant and Munihire keep a close eye on the market, working with the OEM's and dealers to help end-user customers de-fleet their older vehicles, which allows them to purchase good used sweepers. Customers who want to supplement their existing fleet but don't want to face the expense of buying new, makes a very good business case of Munihire's used sweeper sales, which they market through their www.usesweepers.co.uk side of the group.

The first two months of 2017 have proven to be very busy indeed for Munihire Limited and the rest of the year looks set to continue in this vein. FACTS Magazine caught up with Operations Director Lawrence Webster to gain an insight into what Munihire are doing.

Redbridge Transport Show

"We have just returned from a very successful Redbridge Transport Show which once again proved to a great success. Taking centre stage on our stand was one of our new Mercedes-Benz Vito mobile service vans, which we have recently added to our portfolio at Munihire. "As all transport professionals know, having any vehicle off the road due to mechanical gremlins is both costly and frustrating, so being able to quickly resolve any problem on site without having to bring the vehicle back to base is highly advantageous.

"These vans will further enhance the service we offer to our customers on both the Operated and Non-Operated sweeping hire sides to the business.

"We pride ourselves on providing the highest levels of customer service, equipment maintenance and operational support, and we work with our customers to do exactly what they need so that they get the best possible value from a deal; tailored to suit their needs, their budget and their long term operational requirements. The key point is that it is built to suit them, bringing all of our added-value to their operation, for the short or long term.

"We have already started construction on our new premises which are located a couple of miles away from our current home in West Sussex, which is purposely designed; will house our new spraybooth and will help make our operations a bit more streamlined."

Safety First

"We are in the middle of trialling Banksman Auto Braking from Vision Techniques on one of our sweepers as part of our continuous development in Health & Safety throughout the company. This system is a reversing radar which encompasses an auto braking feature which protects staff in the immediate vicinity when a vehicle is reversing. If the audible and visual alarms are ignored, the Banksman radar automatically applies the brakes and immediately stops the vehicle.

"This has proven to be a welcome addition to our trial sweeper when deployed on road planning contracts and we are looking at utilising this system throughout our fleet on the completion of the current trial.

New Premises

"We have already started construction on our new premises which are located a couple of miles away from our current home in West Sussex, which is purposely built; will house our new spraybooth and will help make our operations more streamlined. We are on track with the build and will be fully operational by mid April. (Look out for a full FACTS Magazine report on the completed premises in Issue 126) There is a lot going on at Munihire in 2017 which will only go to enhance the great reputation the company already has for quality, service and the attention to the fine detail of their customer's individual needs.

For more information: www.munihire.com



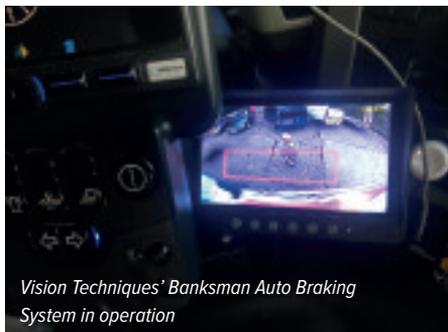
The Munihire fleet looks stunning.



Lawrence Webster.



Munihire at the Redbridge Transport Show



Vision Techniques' Banksman Auto Braking System in operation



New premises under construction.